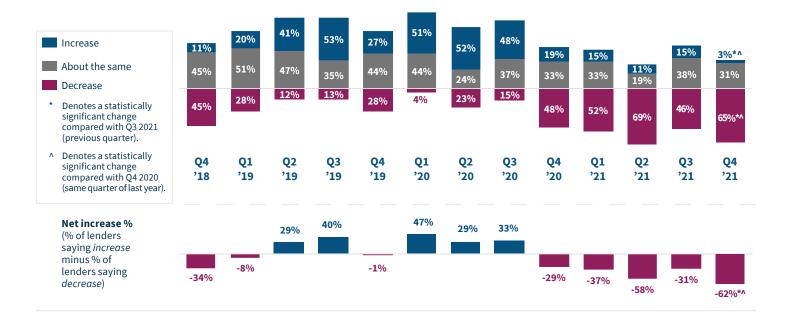
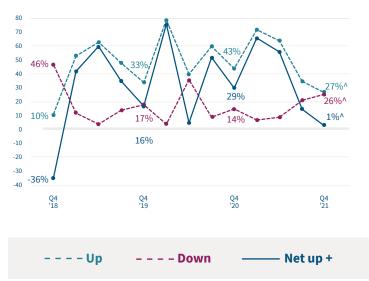


Lenders expect profits to dip, refi demand to wane

As part of our quarterly <u>Mortgage Lender Sentiment Survey</u>[®], our economists surveyed senior executives of mortgage lending institutions to assess their views and outlooks across a variety of issues related to the mortgage market. Among their latest findings: For the fifth consecutive quarter, a plurality of mortgage lenders expect near-term profitability to decrease, and they once again cited increased competition and changing market conditions (e.g., waning refi demand) as the top reasons for their profitability expectations.



Purchase mortgage demand



Refinance mortgage demand



Note: Shares of lenders who expect consumer demand to go up or down in the next three months. GSE-eligible only.

Hear more from our research team, or access the high-level findings of our survey.

Led by Senior Vice President and Chief Economist Doug Duncan, our <u>Economic & Strategic Research (ESR) Group</u> studies current data, analyzes historical and emerging trends, and conducts surveys of consumer and mortgage lender groups to provide forecasts and analyses on the economy, housing, and mortgage markets.