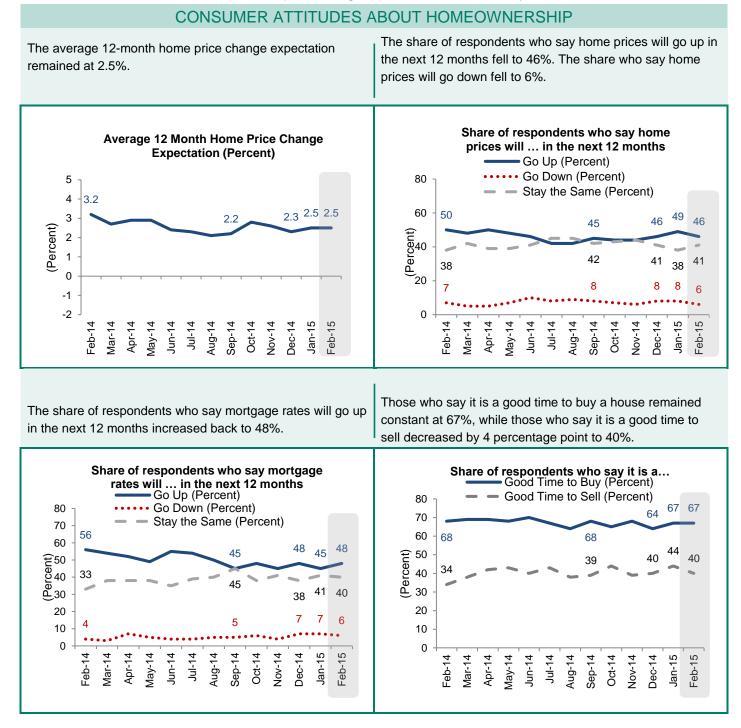
# February 2015 Data Release

Fannie Mae's consumer attitudinal survey polls the adult U.S. general population to assess their attitudes about homeownership, renting a home, the economy, and household finances.

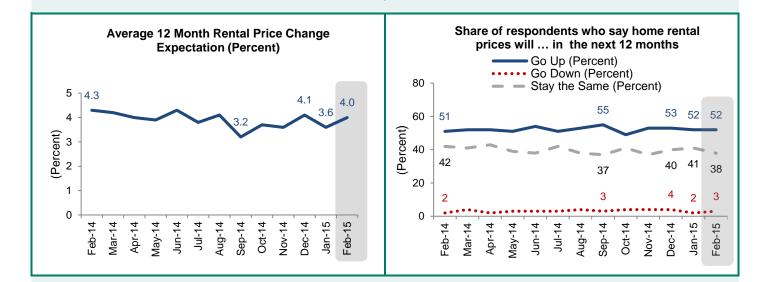




### CONSUMER ATTITUDES ABOUT HOMEOWNERSHIP AND HOME RENTAL

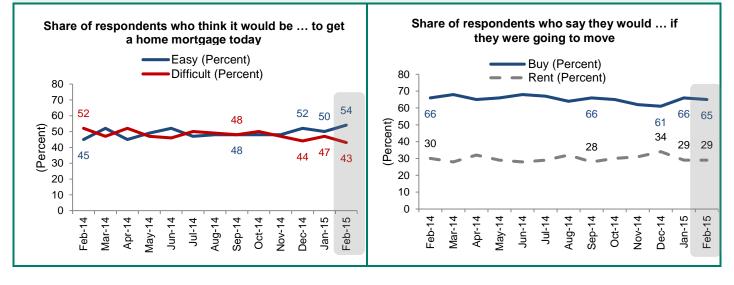
The average 12-month rental price change expectation increased to 4.0%.

The percentage of respondents who expect home rental prices to go up remained at 52%.



A survey high 54% of respondents think it would be easy to get a home mortgage, while those who think it would be difficult fell 4 percentage points to 43% - a survey low.

The share who say they would buy if they were going to move fell 1 percentage point to 65%, while the share who would rent remained at 29%.

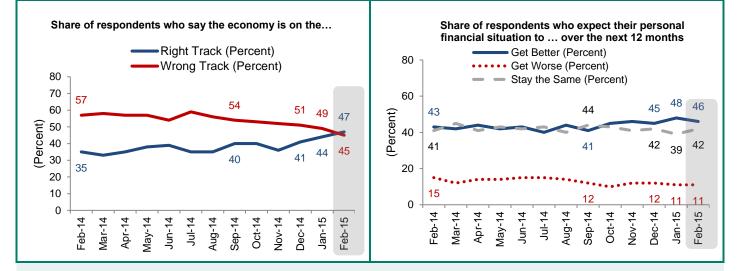




### CONSUMER ATTITUDES ABOUT THE ECONOMY AND HOUSEHOLD FINANCES

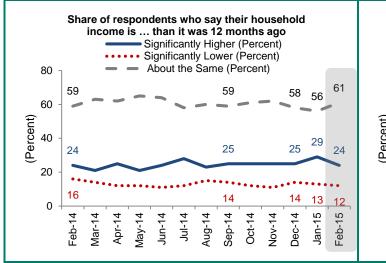
The share of respondents who say the economy is on the right track increased by 3 percentage points to 47% - an all-time survey high, coupled with a survey low of 45% for those who say the economy is on the wrong track.

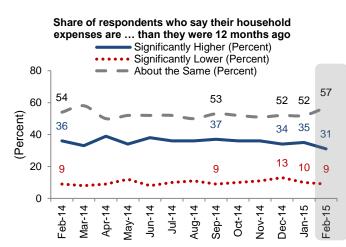
The percentage of respondents who expect their personal financial situation to get better over the next 12 months fell to 46%.



The share of respondents who say their household income is significantly higher than it was 12 months ago fell 5 percentage points to 24%.

The share of respondents who say their household expenses are significantly higher than they were 12 months ago fell by 4 percentage points to 31%.





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# Fannie Mae Monthly National Housing Survey™

## Feburary 2015 APPENDIX

## About the Survey

Fannie Mae's National Housing Survey<sup>™</sup> polled a nationally representative sample of 1,000 respondents aged 18 and older between February 1, 2015 and February 23, 2015. Most of the data collection occurred during the first two weeks of this period. Findings were compared to the same survey conducted monthly beginning June 2010.

Interviews were conducted by Penn Schoen Berland, in coordination with Fannie Mae.

The statistics in this release are estimated from sample surveys and are subject to sampling variability as well as nonsampling error, including bias and variance from response, nonreporting, and undercoverage. Expected price changes are calculated by creating an average of all responses, using a 0% change for those who said prices would stay the same, and excluding outliers beyond two standard deviations. All figures are shown in percentages, except where otherwise stated.

### Febuary 2015 Survey Audience Size: General Population (N=1,002)

Margin of Error: ±3.1%

| Average home price change e | expectation |  |
|-----------------------------|-------------|--|
|                             | %           |  |
| February 2014               | 3.2         |  |
| March 2014                  | 2.7         |  |
| April 2014                  | 2.9         |  |
| May 2014                    | 2.9         |  |
| June 2014                   | 2.4         |  |
| July 2014                   | 2.3         |  |
| August 2014                 | 2.1         |  |
| September 2014              | 2.2         |  |
| October 2014                | 2.8         |  |
| November 2014               | 2.6         |  |
| December 2014               | 2.3         |  |
| January 2015                | 2.5         |  |
| February 2015               | 2.5         |  |
|                             |             |  |

Share of respondents who say home prices will go up, go down, or stay the same in the next 12 months

|                | % Go Up | % Go Down | % Stay the Same |
|----------------|---------|-----------|-----------------|
| February 2014  | 50      | 7         | 38              |
| March 2014     | 48      | 5         | 42              |
| April 2014     | 50      | 5         | 39              |
| May 2014       | 48      | 7         | 39              |
| June 2014      | 46      | 10        | 41              |
| July 2014      | 42      | 8         | 45              |
| August 2014    | 42      | 9         | 45              |
| September 2014 | 45      | 8         | 42              |
| October 2014   | 44      | 7         | 43              |
| November 2014  | 44      | 6         | 44              |
| December 2014  | 46      | 8         | 41              |
| January 2015   | 49      | 8         | 38              |
| February 2015  | 46      | 6         | 41              |
|                |         |           |                 |

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| Share of respondents who say mo | ortgage rates will go up, g | o down, or stay the same in the ne | ext 12 months   |
|---------------------------------|-----------------------------|------------------------------------|-----------------|
|                                 | % Go Up                     | % Go Down                          | % Stay the Same |
| February 2014                   | 56                          | 4                                  | 33              |
| March 2014                      | 54                          | 3                                  | 38              |
| April 2014                      | 52                          | 7                                  | 38              |
| May 2014                        | 49                          | 5                                  | 38              |
| June 2014                       | 55                          | 4                                  | 35              |
| July 2014                       | 54                          | 4                                  | 39              |
| August 2014                     | 50                          | 5                                  | 40              |
| September 2014                  | 45                          | 5                                  | 45              |
| October 2014                    | 48                          | 6                                  | 38              |
| November 2014                   | 45                          | 4                                  | 41              |
| December 2014                   | 48                          | 7                                  | 38              |
| January 2015                    | 45                          | 7                                  | 41              |
| February 2015                   | 48                          | 6                                  | 40              |

Share of respondents who say it is a good time to buy, and share of respondents who say it is a good time to sell

|                | % Good Time to Buy | % Good Time to Sell |  |
|----------------|--------------------|---------------------|--|
| February 2014  | 68                 | 34                  |  |
| March 2014     | 69                 | 38                  |  |
| April 2014     | 69                 | 42                  |  |
| May 2014       | 68                 | 43                  |  |
| June 2014      | 70                 | 40                  |  |
| July 2014      | 67                 | 43                  |  |
| August 2014    | 64                 | 38                  |  |
| September 2014 | 68                 | 39                  |  |
| October 2014   | 65                 | 44                  |  |
| November 2014  | 68                 | 39                  |  |
| December 2014  | 64                 | 40                  |  |
| January 2015   | 67                 | 44                  |  |
| February 2015  | 67                 | 40                  |  |

### Average rental price change expectation

| i i i i i i i i i i i i i i i i i i i |     |  |
|---------------------------------------|-----|--|
|                                       | %   |  |
| February 2014                         | 4.3 |  |
| March 2014                            | 4.2 |  |
| April 2014                            | 4.0 |  |
| May 2014                              | 3.9 |  |
| June 2014                             | 4.3 |  |
| July 2014                             | 3.8 |  |
| August 2014                           | 4.1 |  |
| September 2014                        | 3.2 |  |
| October 2014                          | 3.7 |  |
| November 2014                         | 3.6 |  |
| December 2014                         | 4.1 |  |
| January 2015                          | 3.6 |  |
| February 2015                         | 4.0 |  |

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| Share of respondents who say hor | ne rental prices will go ur | ), go down, or stay the same in th | e next 12 months |
|----------------------------------|-----------------------------|------------------------------------|------------------|
|                                  | % Go Up                     | % Go Down                          | % Stay the Same  |
| February 2014                    | 51                          | 2                                  | 42               |
| March 2014                       | 52                          | 4                                  | 41               |
| April 2014                       | 52                          | 2                                  | 43               |
| May 2014                         | 51                          | 3                                  | 39               |
| June 2014                        | 54                          | 3                                  | 38               |
| June 2014                        | 51                          | 3                                  | 42               |
| August 2014                      | 53                          | 4                                  | 38               |
| September 2014                   | 55                          | 3                                  | 37               |
| October 2014                     | 49                          | 4                                  | 41               |
| November 2014                    | 53                          | 4                                  | 37               |
| December 2014                    | 53                          | 4                                  | 40               |
| January 2015                     | 52                          | 2                                  | 41               |
| February 2015                    | 52                          | 3                                  | 38               |

Share of respondents who think it would be difficult or easy for them to get a home mortgage today

|                | % Difficult | % Easy |  |
|----------------|-------------|--------|--|
| February 2014  | 52          | 45     |  |
| March 2014     | 47          | 52     |  |
| April 2014     | 52          | 45     |  |
| May 2014       | 47          | 49     |  |
| June 2014      | 46          | 52     |  |
| July 2014      | 50          | 47     |  |
| August 2014    | 49          | 48     |  |
| September 2014 | 48          | 48     |  |
| October 2014   | 50          | 48     |  |
| November 2014  | 47          | 48     |  |
| December 2014  | 44          | 52     |  |
| January 2015   | 47          | 50     |  |
| February 2015  | 43          | 54     |  |

### Share of respondents who say they would buy or rent if they were going to move

|                | ,,    | -,     |  |
|----------------|-------|--------|--|
|                | % Buy | % Rent |  |
| February 2014  | 66    | 30     |  |
| March 2014     | 68    | 28     |  |
| April 2014     | 65    | 32     |  |
| May 2014       | 66    | 29     |  |
| June 2014      | 68    | 28     |  |
| July 2014      | 67    | 29     |  |
| August 2014    | 64    | 32     |  |
| September 2014 | 66    | 28     |  |
| October 2014   | 65    | 30     |  |
| November 2014  | 62    | 31     |  |
| December 2014  | 61    | 34     |  |
| January 2015   | 66    | 29     |  |
| February 2015  | 65    | 29     |  |

| Share of respondents who think | Share of respondents who think the economy is on the right track or the wrong track |             |  |  |
|--------------------------------|---|-------------|--|--|
|                                | Right Track   | Wrong Track |  |  |
| February 2014                  | 35  | 57          |  |  |
| March 2014                     | 33  | 58          |  |  |
| April 2014                     | 35  | 57          |  |  |
| May 2014                       | 38  | 57          |  |  |
| June 2014                      | 39  | 54          |  |  |
| July 2014                      | 35  | 59          |  |  |
| August 2014                    | 35  | 56          |  |  |
| September 2014                 | 40  | 54          |  |  |
| October 2014                   | 40  | 53          |  |  |
| November 2014                  | 36  | 52          |  |  |
| December 2014                  | 41  | 51          |  |  |
| January 2015                   | 44  | 49          |  |  |
| February 2015                  | 47  | 45          |  |  |

Share of respondents who expect their personal financial situation to get better, get worse, or stay the same in the next 12 months

|                | % Get Better | % Get Worse | % Stay the Same |
|----------------|--------------|-------------|-----------------|
| February 2014  | 43           | 15          | 41              |
| March 2014     | 42           | 12          | 45              |
| April 2014     | 44           | 14          | 41              |
| May 2014       | 42           | 14          | 43              |
| June 2014      | 43           | 15          | 42              |
| July 2014      | 40           | 15          | 43              |
| August 2014    | 44           | 14          | 40              |
| September 2014 | 41           | 12          | 44              |
| October 2014   | 45           | 10          | 43              |
| November 2014  | 46           | 12          | 41              |
| December 2014  | 45           | 12          | 42              |
| January 2015   | 48           | 11          | 39              |
| February 2015  | 46           | 11          | 42              |

Share of respondents who say their household income is higher, lower, or about the same compared to 12 months ago

|                |          |         | · · ·            |
|----------------|----------|---------|------------------|
|                | % Higher | % Lower | % About the Same |
| February 2014  | 24       | 16      | 59               |
| March 2014     | 21       | 14      | 63               |
| April 2014     | 25       | 12      | 62               |
| May 2014       | 21       | 12      | 65               |
| June 2014      | 24       | 11      | 64               |
| July 2014      | 28       | 12      | 58               |
| August 2014    | 23       | 15      | 60               |
| September 2014 | 25       | 14      | 59               |
| October 2014   | 25       | 12      | 61               |
| November 2014  | 25       | 11      | 62               |
| December 2014  | 25       | 14      | 58               |
| January 2015   | 29       | 13      | 56               |
| February 2015  | 24       | 12      | 61               |
|                |          |         |                  |

| Share of recommendants who say the | air heuscheld evnenese e | re higher lower or cheut the com    | a compared to 12 months |
|------------------------------------|--------------------------|-------------------------------------|-------------------------|
|                                    | air nousenoid expenses a | re higher, lower, or about the same | e compared to 12 months |
| ago                                |                          |                                     |                         |
|                                    | % Higher                 | % Lower                             | % About the Same        |
| February 2014                      | 36                       | 9                                   | 54                      |
| March 2014                         | 33                       | 8                                   | 58                      |
| April 2014                         | 39                       | 9                                   | 50                      |
| May 2014                           | 34                       | 12                                  | 52                      |
| June 2014                          | 38                       | 8                                   | 52                      |
| July 2014                          | 36                       | 10                                  | 52                      |
| August 2014                        | 36                       | 11                                  | 50                      |
| September 2014                     | 37                       | 9                                   | 53                      |
| October 2014                       | 36                       | 10                                  | 52                      |
| November 2014                      | 36                       | 11                                  | 51                      |
| December 2014                      | 34                       | 13                                  | 52                      |
| January 2015                       | 35                       | 10                                  | 52                      |
| February 2015                      | 31                       | 9                                   | 57                      |